



"Get it right first time"

CAPABILITY STATEMENT



The History Of Vintek

Vintek was formed in 1988 as a partnership between Paul and Leanne Vinton.

Vintek provided information technology support through multiple industries and grew as a result of needs within these industries.

Until recently Vintek has operated purely on recommendation from existing clients, and still today derives most of its business from referral. Vintek feels that a satisfied customer is our best advertisement.

In 1999, due to rapid expansion, Vintek was formed as a company. During this time Vintek has also established committed clients right throughout Australia. Vintek continues to experience exceptional growth, mostly through personal client recommendation.

During 2008 Vintek branched into network carriage, through its sister company Ossini, who is a licensed telecommunications carrier.

Vintek look forward to a bright future by establishing strong relationships with clients, providing both quality of service and value-for-money.

Our Mission

Our mission is to enable our clients to maximise their information technology objectives by developing key partnerships in industry with leading suppliers. In a nutshell we aim to "Get It Right First time."

We do this by providing our clients with excellence in the supply, service and support of quality solutions, products and information in the Australian marketplace. The provision of quality solutions for our clients is the primary concern of our organisation and we feel this to be of paramount importance to the long-term mission of the company.

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Overview

Vintek is a Australian based and Australian owned IT consulting firm committed to making technology work for our clients. Our aim is to provide the most cost effective, long term solution for our clients' needs. We consult to many organisational structures across Australia of varying sizes.

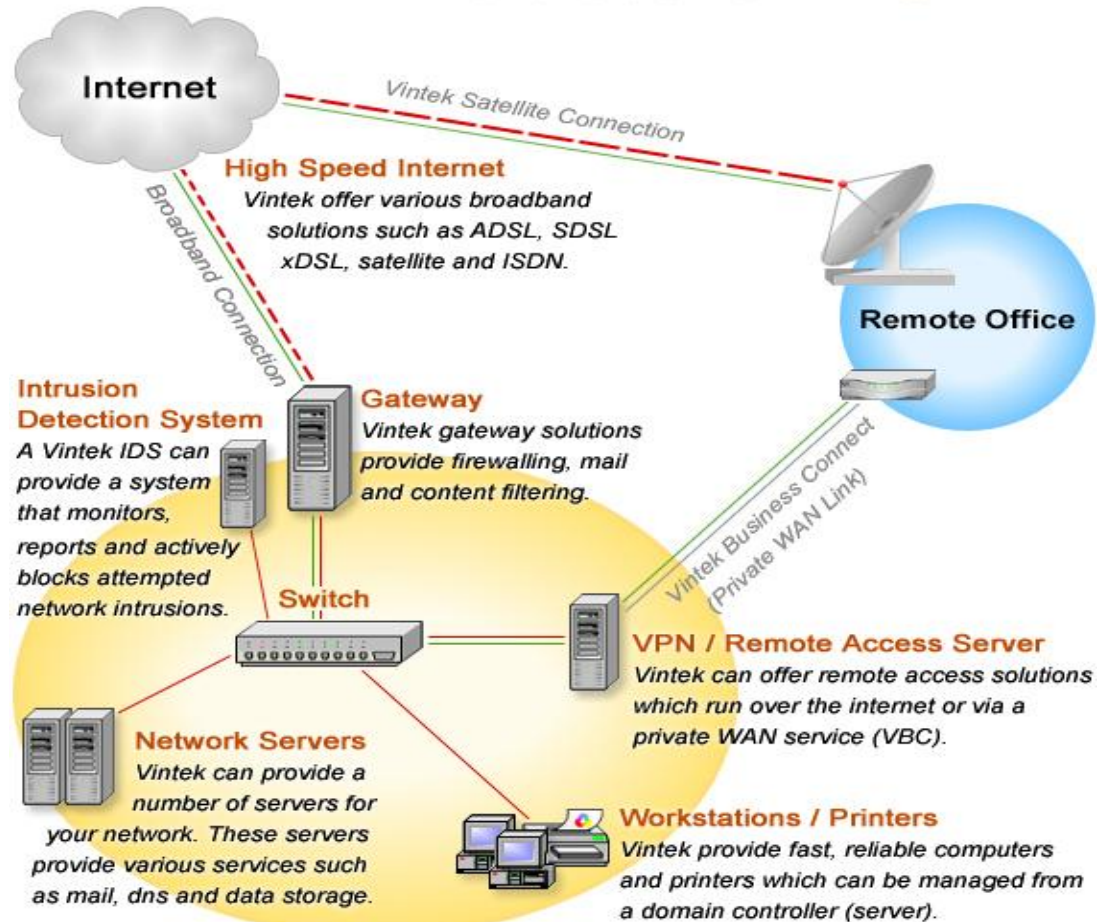
We partner with our chosen suppliers to ensure that we deliver quality, prompt and efficient service. All our recommended solutions have undergone thorough research and development testing to be sure that installed solutions are suitable for the client's unique environment. Every effort is made to ensure that our clients have sufficient options available in the future to enable the most to be gained from the infrastructure and solution we recommend.

At Vintek we not only provide network consulting but also provide numerous other synergistic solutions, including wired and wireless data and voice services for the small to medium size business market.

We understand and know the problems and frustrations that can be experienced when hardware and software do not perform to your expectations. We take the extra time to be sure that we understand your needs and research the current available options, so you can be confident that your business will operate more efficiently and productively as a result of your decision to purchase through us.

At Vintek we provide solutions which work. We don't sacrifice quality for price (even if we have to miss the sale contract as a result) and we back the companies and products we recommend with service and ethical business practices.

Overview of network solutions available from Vintek.





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Core Competencies

Consulting Services

Security Auditing

Vintek provides tailored security audits to meet individual client's needs. Security audits are available from external and internal to the client, with various levels of detail provided as part of the audit procedure.

Our security auditing services include:

- Intrusion Detection and Prevention (IDS/IPS) Services
- Penetration Testing & Vulnerability Assessment Services (LAN/WAN, WAR Driving)
- Firewall and VPN Monitoring Services
- On-Site Security Auditing Services
- Intrusion Detection and Prevention (IDS/IPS) Managed Services
- Network Consulting

Our network consulting is involved from planning through to installing, testing and maintaining IT networks. Our highly-trained network consultants are experienced in a wide range of network infrastructures and are backed by a deep talent pool and over 20 years of extensive industry experience.



Vintek are experienced in networks ranging from small single-office networks to multi-site interstate wide area networks.

Maintenance Contracts

Vintek provide complete maintenance contracts designed to keep a client business running smoothly. This includes telephone, 24 hour call out and business critical support.

Vintek maintenance contracts are a fixed cost, guaranteed response and proactive service. Client computer networks are actively maintained and monitored throughout the contract period. Maintenance contracts cover from a single server to entire networks. Vintek maintenance contracts include our custom network monitoring and alerting system which actively monitors a client network 24x7x365.



Disaster Recovery

Vintek have designed a broad range of Disaster Recovery packages to safeguard client critical systems. Vintek's Disaster Recovery solutions include regular data testing to ensure the integrity and consistency of critical data. Data Recovery solutions range from snapshot images of data and configuration to complete offsite disaster recovery designs located at one of Vintek's secure data centres.

VPN Solutions

Vintek map, install, secure and maintain client VPNs for authenticated people to communicate and do business.

This ranges from Intranet, Remote Access to an Extranet VPN.

Vintek install and maintain multiple VPN solutions around Australia including solutions based on Cisco, Linux and Microsoft. Vintek are authorised Cisco and Microsoft Certified partners.





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Software Development

Database Applications

Vintek has created successful database driven applications for specific industries such as education/training, recruitment, business management organisations and many more. These applications handle all client & customer records, invoicing, government reports, general client & customer reports and costing information.

All database applications developed by Vintek offer the following attributes:

- Speed - Applications are developed to retrieve, save, delete and generate data as fast as possible. Reliability - All applications are designed to operate 24/7, with no problems.
- Flexibility - All applications are designed and developed with expansion in mind.
- Precision - When using sensitive information, our solutions can calculate and store data with maximum accuracy.
- Ease of use - When being designed, our developers create the application by looking at the project through a users point of view - therefore making it as easy as web surfing!
- Vintek is a Microsoft Certified Partner



Vintek are experienced in SQL and .net technologies with in-house development staff.



Web-enabled Applications

Vintek have created and maintain many web-enabled applications around Australia. These include technologies such as PHP/HTML/JavaScript/CSS/ASP.

Business IT Directions Consulting

Vintek provide many organisations with business IT directions consulting. We have written numerous three-year plans for clients around Australia in various industries.



Our Director **Paul R. Vinton** is a board member for a number of organisations around Australia, is a mentor to numerous emerging business people and is Chairman of Hope for Tomorrow, a Tanzanian based aid organisation providing services to orphans and the disenfranchised.



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Operating System Expertise



Partner

Microsoft



Linux

Hardware/Software Partnerships



Cisco Systems Registered Partner



IBM Partner



HP Partner



Intel GID/OEM Partner



RSA Security Partner

Internet Solutions

Services

- Domain Names
- Web Hosting
- DNS Management
- Mail Hosting/Backup
- Co-location Services
- Dedicated Servers
- Disaster Recovery
- Data Centre Access

Products

- Dial-up internet with Australia-wide access
- Broadband Internet (Wireless/ADSL/SHDSL/Fibre/Satellite)
- Wireless network deployments
- High-speed DSL (HDSL) Service Level Agreement (SLA) Internet
- Vintek Business Connect (VBC) – private networks
- Global Roaming